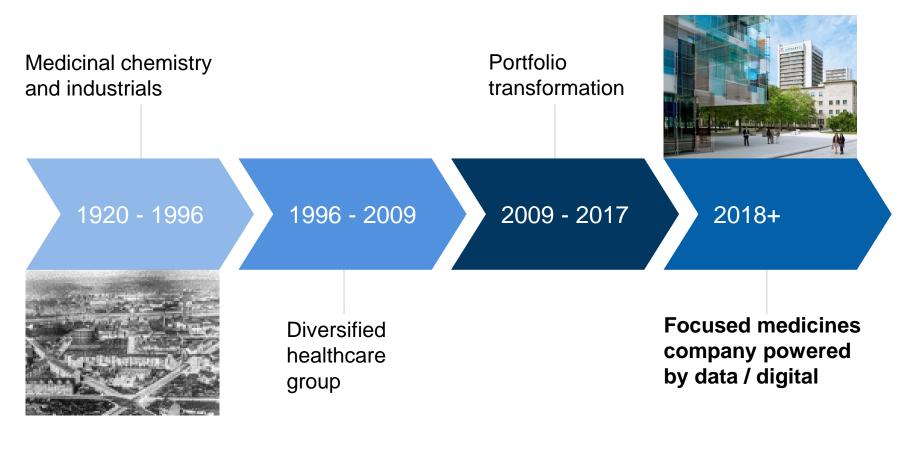


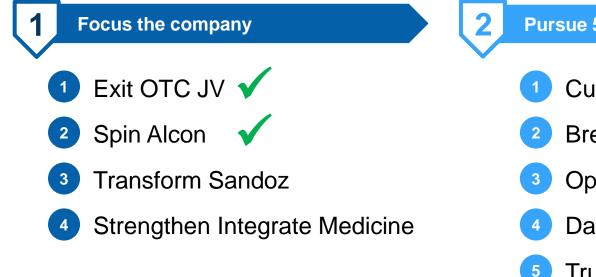
Novartis People Commitment

May 2019



2 Business Use Only

Novartis outlined a clear strategy to achieve focus and drive growth



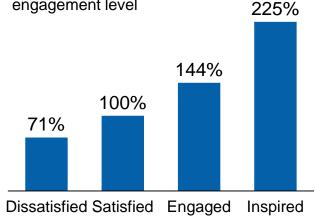
Pursue 5 priorities to drive growth

- Culture Transformation
- Breakthrough Innovation
- 3 Operational Execution
- Data / Digital Leadership
- Trust & Reputation

It is our people that unleash the power of Novartis

Inspired employees are 2+x more productive than merely satisfied ones¹

Productivity output by engagement level



High performers up to ~8x more productive than average ones² Productivity gap by job complexity 800% 125% 85% 50% Low Medium High Very high

NOVARTIS

1. Bain & Company and EIU research 2015 2. Productivity gap between high vs. average performers by job complexity level, McKinsey Nov 2017

4 Business Use Only

Culture: How we do things around here. The behavior we encourage, tolerate and don't accept

Inspired

Curious

Unbossed

We empower our People and the Business

HR customers HR Strategy



- Build an Inspired, Curious and Unbossed Culture
- **People Strategy:** a single Novartis Employee Experience differentiated by **My Impact, My Growth, My Leadership,** enabled by easy **People Solutions**

- Ensure the right **Organization and Capabilities**
- Match Talent to Value

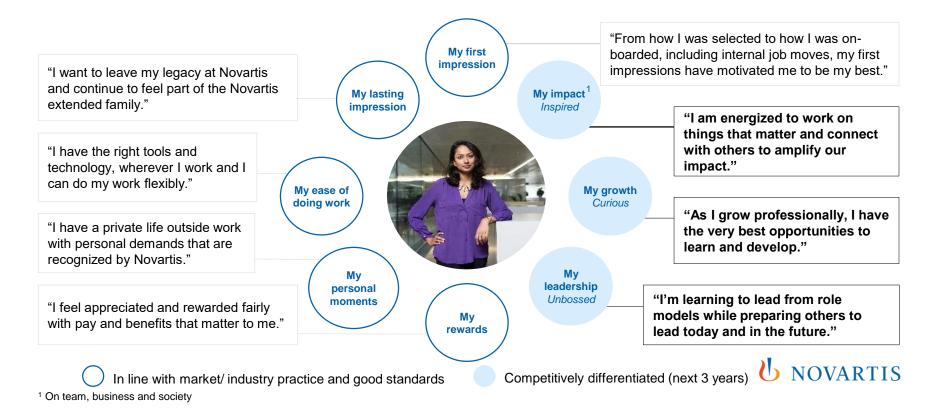
Making it happen: Roadmap to transforming our culture



2019 actions to ignite cultural transformation

Know	Apply	Apply	Experience	Sustain
Engage Associates	Develop Leaders	Activate Teams	Improve Experiences	Energized for Life
 Create awareness & galvanize local change Engagement campaign with 4 quarterly Chapters, launched with global tent pole event Country culture catalyst change and provide bottom up feedback 	 Build Leadership Capabilities to support the culture change Unboss Leadership Experience (ULE), ECN + 300 NTL execs Leadership Perspectives 360 Team Perspectives 	Equip teams with a culture toolkit to ignite change	 Increase energy & ease of working Reimagine performance management Simplify and empower our people processes 	 Build Capabilities to sustain your own energy Sustained High Impact (Tignum, QOT app) Flexibility Well-being (e.g. Ensemble – caring for colleagues) Workspace Mindfulness

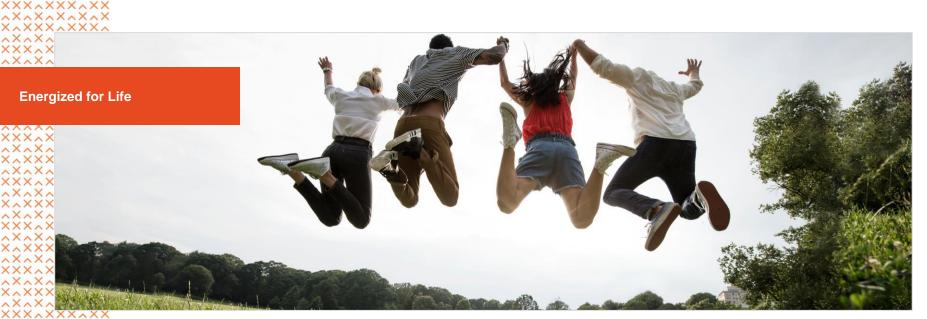
Our People Strategy focuses on Employee Experience through "Moments that Matter"



YXXYXXXXX XXXXXXXXXX XXXXXXXXXX YYXYXXYYY **XXXXXXXXXX TTTTTTTT YXXYXXXXX** YYXYYXYYY **YXXYXXXXX TTTTTTTT XXXXXXXXXX** YYYYYYYYY **XXXXXXXXXX** YYXYYXYYY **XXXXXXXXXX XXXXXXXXXX YXXYXXXXX XXXXXXXXXX XXXXXXXXXX** ŶŶĹŶŶĹŶŶŶ ĂŶŶĂŶŶĂŶĂŶ ŶŶĂŶŶĂŶŶĬŶŶ ĂŶŶĂŶŶĂŶĂ YYXYYXYYY XXXXXXXXXXX YYXYYXYYY LYYLYYLYLY YYYYYYYYY LYYLYYLYL **TTTTTTTT YXXYXXXXX** YYYYYYYYY **XXXXXXXXXX** YYYYYYYYY **XXXXXXXXXX** YYYYYYYYY **XXXXXXXXXX** YYYYYYYYY

Thank you!





Energized for Life A key driver of the Novartis people and benefits strategy

Nina Latham, Global Head Health & EfL Council Lead May 2019

~X~X~X~X~X



Energized for Life framework

Flexibility

Where-When-How

- Novartis Commitment
- Global flexibility guidelines
- Repository of flexibility practices
- Flexibility toolkit

Work-space

- Activity-based working design and implementation planned in many countries, >10,000 associates initially
- Further leverage multi-space design to foster flexibility and agility



Well-being

- Mental and emotional Well-being
- Digital Platform
- Programs for social well-being (e.g. financial wellbeing)

Sustainable High Impact

- Tignum Premier and Booster program
- Activators associates/supporters that ensure sustainability

NOVARTIS

QOT (Quality of Time) app

Energized for Life ignites everyone @Novartis to be their best self every day & everywhere

What does success look like?



Associates

- Feel **ignited** to take action and leverage available resources & options
- Make the **right choices** to manage energy
- Have the **courage** to voice their needs based on diverse life priorities
- Able to be their **best selves**, every day, everywhere



Leaders

- **Recognize** unique potential of every individual
- Encourage associates to be their best
- Value outcome-based performance, no matter when, where and how associates work
- Hire with new mindset
- Recognized as role models

U NOVARTIS

Enterprise

- More inspired, curious and "unbossed" culture
- Sustainable high performance
- Attracting and retaining the best talent

U NOVARTIS

Energized for Life

Flexibility

When, where and how I work



Flexibility is about empowering our associates to define when, where and how they work to achieve their personal and professional goals.

Flexibility is a key talent attraction and retention lever to motivate and engage a diverse workforce.



Work-space

Engaging work-spaces foster transformation and growth



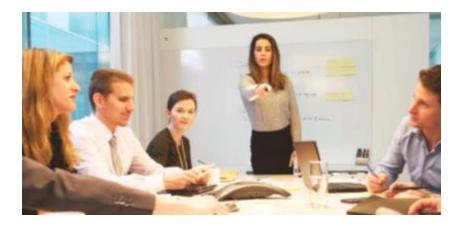
We are creating a work environment that is designed to be inspiring, support well-being and efficiency.

A more mindful approach to work can lead to more energy balance for each individual.



Sustainable High Impact

Digital impact coach (mobile application) with support materials



Maximize your impact.

At work and away from work.

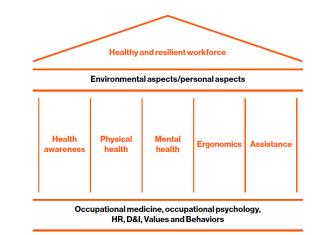
Today and tomorrow.



Well-being

Living a long, productive and fruitful life





Well-being promotes all aspects of associates' well-being, namely physical, mental and social.

It encompasses a wide range of activities – some of them well established and others brand new.

Mindfulness as essential lever

Our aspiration is enabled by **unbossed** leaders who are **self-aware**, who **serve** and **inspire**.

Our aspiration is for everybody at Novartis to be **inspired**, **curious** and **unbossed**.

Mindfulness is an essential lever to shift from a culture of control to a culture of trust and collaboration.







Global framework, local implementation

EfL implementation principles:

- One holistic approach for the entire company aligned with culture transformation
- Customized by local teams to local circumstances and needs
- Lead by Local Country Coordinators, monthly exchange worldwide
- Building on existing programs and bringing them to the next level of impact (across divisions)
- Implemented at different stages according to needs (launches will be gradual)



Mexico: Spark Spot a space for play and inspiration



- While routine daily work puts us on a downward spiral, our ability to be playful, mindful and curious allows us to adopt a more creative, problem-solving mindset
- That is a why in Spark Spot you will find a space for play and inspiration.
 - Give your mind a spark to tackle your objectives.





RELAX & SHARE!







PLAY!



Brazil: New Energized for Life space







Vas launched the new space focused on midset and recovery. The space has one power nap cabin, 3 massage chair and a brand new mindfulness/meditation room.





Turkey: Culture Awards 7 external recognitions

BESTEMPLOYERS





≽#2

➢GPTW awards for 3 consecutive years ➤ «Work Life Integration» special award for 2 consecutive years







b NOVARTIS



- Aon Best Employer among 350+ companies cross industry 5'th time since 2011 and consecutively last 3 years \geq
- «Continuous Excellence» special award





- ➤Top Employer Turkey ➤Top Employer Europe
- Most Respected Pharma Company
- > Won 5 years consecutively



Energized for Life 23 | Energized for Life | Business Use Only

****** ~X~X~X~X~X X_XXX_XXXA ~×~×~×~×~× XXXAXXXAXX ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X X_XXX_XXX ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X XXXAXXAXX ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X X_XXX_XXX ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X XXXAXXXAXX ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X ****** ~X~X~X~X~X XAXXXAXXXA ~X~X~X~X~X ×××^×××

Thank you!

